



TERM NOTES



Who is GM Financial

We are General Motors' (GM) global captive finance company. Founded in 1992 in Fort Worth, TX as AmeriCredit, the company was acquired by GM in October 2010 and renamed General Motors Financial Company, Inc., (GM Financial). Since then, GM Financial has expanded both its product suite and its geographic footprint. As GM's captive finance company, our strategic priorities are to drive vehicle sales, enhance customer experience and loyalty, support GM customers and dealers, and contribute to enterprise profitability.

Global Presence

With operations in North America, Europe, Latin America and China, our footprint covers over 85% of GM's worldwide sales, supporting approximately 16,000 dealers as of December 31, 2016.

Our Products

As GM's captive finance company, we offer a full spectrum of auto finance solutions to GM dealers and customers, including retail loans and leases. In addition, we offer commercial lending products, such as inventory financing, to dealers to help them finance and grow their businesses.

For more information about GM Financial, please visit our Investor Center at gmfinancial.com.

2016 YEAR-END SELECTED FINANCIAL RESULTS

Pre-tax income	Retail Loan & Lease Originations	Total Assets	Liquidity	Employees Worldwide
\$913M	\$43B	\$88B	\$14B	9,000+

For more information about GM Financial Term Notes, please visit incapital.com.

This fact sheet is not a solicitation or an offer to sell any securities. An offer to purchase new issue GM Financial Term Notes can only be made by means of a prospectus. You may obtain a copy of the prospectus by contacting incapital.com.

©2017 General Motors Financial Company, Inc. GM Financial and the GM logo are trademarks of General Motors LLC, used with permission.